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COMPTROLLER GENERAL OF THE UNITED STATES

WASHINGTON, D.C. 20543

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The Honorable Paul Findley
House of Representatives

Dear Mr. Findley:

We are enclosing a list of annual salaries of Cotton Incorporated personnel, as requested in your letter of November 30, 1972.

Cotton Incorporated considers this information confidential and its disclosure may violate 18 U.S.C. 1905.

Sincerely yours,

Paul G. Dembling

Acting Comptroller General
of the United States

Enclosure

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ANNUAL SALARIES
OF COTTON INC. PERSONNEL
AS OF FEBRUARY 15, 1973

New York office:

Executive administration:

President	\$100,000
Assistant to the President	27,250
Controller and Assistant Treasurer	24,500
Bookkeeper	9,800
Bookkeeping Clerk	9,500
Bookkeeping Clerk	8,320
Secretary	9,300
Secretary	8,700
Secretary	7,800

Women's and children's wear:

Marketing Director	\$ 44,000
Marketing Manager	30,000
Marketing Manager	28,200
Marketing Manager	22,000
Marketing Representative	16,500
Marketing Representative	13,200
Secretary	10,500
Secretary	7,800

Career apparel:

Marketing Manager	\$ 24,500
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Men's and boys' wear:

Marketing Director	\$ 39,500
Marketing Manager	25,000
Marketing Manager	22,000
Secretary	8,800

Home Furnishings and industrial products:

Marketing Director	\$ 39,500
Marketing Manager	26,000
Marketing Manager	25,000
Senior Representative	19,500
Marketing Representative	13,000
Secretary	10,500
Secretary	9,000

Product development:

Director	\$ 32,000
Associate Director	23,000
Fabric Designer	16,500
Fabric Stylist	14,500
Secretary	9,750
Clerk/typist	5,200

Advertising:

Director	\$ 32,000
Sales Promotion Art Supervisor	17,500
Assistant Manager	16,500
Local Promotion Coordinator	13,000
Cooperative Advertising Administrator	9,340
Secretary	9,900

Communication:

Communication Director	\$ 42,000
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Public relations:

Director	\$ 26,000
Manager, Research Information Service	15,000
Publicity Associate	12,500
Secretary	9,900
Secretary Assistant	8,900

Fashion marketing:

Director	\$ 29,000
Assistant to the Director	15,000

Market research:

Director	\$ 29,850
Telephone Operator and Receptionist	9,000
Secretary	7,280
Mail room clerk	5,200

Regional offices:

Manager	\$ 34,000
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Supply and demand:

Director	\$ 36,000
Secretary	5,820

Research implementation:

Manager	\$ 18,700
Secretary	6,700

Cotton works--New York:

Manager	\$ 15,000
Assistant Manager	9,060
Secretary	7,280

Cotton works--Dallas:

Manager	\$ 13,000
Assistant Manager	7,030

Cotton works--Los Angeles:

Manager	\$ 15,500
Assistant Manager	7,190

Raleigh office:

Director	\$ 40,000
Administrative Assistant	18,000
Secretary	7,100
Secretary	6,700
Clerk/typist	5,400
Manager Research Laboratory	\$ 17,500
Technician	10,100
Technician	7,280
Technician	6,760
Technician	6,240
Technician	4,160
Manager, Technical Services	\$ 25,500
Coordinator, Agriculture Research, and Manager, Physiology/Biochemistry Research	27,000
Manager, Entomology Research	22,150
Manager, Genetics/Pathology Research	20,250
Supervisor, Biochemistry Lab	12,000
Biochemical Technician	9,400
Secretary	6,100
Manager, Mechanization Research	\$ 21,000
Engineer, Mechanization Research	12,500
Secretary	5,400
Manager, Textile Engineering Research	\$ 24,250
Manager, Textile Product Research	19,000
Manager, Textile Flammability Research	25,300
Assistant Manager, Textile Flammability Research	16,600
Manager, Durable Press Research	22,300
Assistant Manager, Durable Press Research	19,200
Manager, Product Development Lab	24,800
Weft Knitting Technologist	19,000
Knitting Technician	16,600
Knitting Technologist	14,000
Knit Fabric Designer	13,500
Secretary	6,500
Secretary	6,000
Knit Helper	5,200
Manager, Process Application Research	\$ 21,700
Secretary	7,600
Telephone Operator and Receptionist	\$ 6,000